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भारत संचार निगम लिमिटेड  
(भारत सरकार का उपक्रम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

12<sup>th</sup> May 2008  
BSNL/BD/DOP/2006

All Chief General Managers  
Telecom Circles/ Metro Districts

**Sub: Special package to Department of Post for various telecom services as MOU partner**

A MOU has been signed between BSNL and Department of Post (DOP) for providing all telecom services to M/s DOP. In this regard, a letter was also sent vide this office letter no. BSNL/BD/DOP/2006 dated 02.01.2007 (copy available on Intranet) to all circles for detailing various points of the MOU. Subsequently, a special package similar to all MOU partners was extended vide letter dated 06.05.2008. In suppression of earlier letter, following package will be extended to M/s DOP for all telecom services including basic services, mobile, broadband etc. on preferred customer basis.

**Service – Wise Package**

**1. Basic Telephone\*** : The following charges in addition to applicable tariff will be applicable for new basic phones connection:

- |   |      |
|---|------|
| a. Installation charges   | Free |
| b. Security deposit   | Free |
| c. Registration charges   | Free |
| d. Shifting Charges   | Free |
| e. <b>Value Added Services</b>  |      |
| CLIP charges (per month)  | Free |
| Itemized billing  | Free |
| Reconnection charges (RNP)  | Free |
| Call waiting  | Free |
| Call Forwarding   | Free |
| f. Free Internet access   |      |
| • Monthly Rental Rs 399/-per month for unlimited period If total exchange capacity of SDCA<1 lakh   |      |
| • Monthly Rental Rs 499/- per month for unlimited period, If total exchange capacity of SDCA>1 lakh |      |
- (\* Basic Phone will include Landline, WLL, ISDN etc.).
- a. **Discount:** Following discount will be available on basic phones as mentioned below:

S.No.	Total combined monthly bill for basic telephones in a SSA	Discount
1	Upto Rs. 1,00,000/-	NIL
2	Rs. 1,00,000 to 2,00,000/-	5%
3	Above Rs. 2,00,000/-	10%

2. **Internet Port charges:**

- a. 10% Discount will be provided on Internet port charges, provided bandwidth is more than 1 Mbps.
- b. No discount will be applicable on the Internet port below 1 Mbps.
- c. Local leased line charges will be waived off for providing leased line for the purpose of Internet connectivity, if local lead is provided on existing media within local area. However in other cases local lead charges will be levied.

3. **Leased Lines:** Following discount will be extended to M/s DOP on leased lines:

- a. 20% discount on total revenue of leased lines (of all capacities) for WAN network of DOP.
- b. M/s DOP will be exempted of security deposit for NTU in case of leased line through MLLN network. In other cases DOP will have to procure their own modem.

4. **Mobile Phones:** The following will be charges:

Sr. No..	Item Name	Charges
1.	Registration Fee	Rs. 500 (one time)- Waived Off
2.	Activation Charges	Rs. 200 (one time) – Waived off,
3.	Detailed bill charges	Waived Off
4.	WAP activation charges	Rs. 100 per WAP – Waived Off
5.	Safe custody charges	Rs. 50 each occasion – Waived Off
6.	Security Deposit	Free
7.	Free Talk Time	Free calls worth Rs 300/- (For Plan 525), Rs 100/- (For Plan 325) & Rs. 60/- (For Plan 225)
8.	Free SMS	50 SMS free in the same service area and 25 SMS free in outside service area only with plan 525

- a. In addition to above, following discounts on combined monthly cellular bill will be offered:

Monthly Cellular Bill (within a circle)	Discount
Less than Rs.50,000	Nil
Rs.50,001 to Rs.100,000	2.5%
Rs.100,001 to Rs.1,50,000	5%
Rs.1,50,001 to Rs.200,000	7.5%
Rs.200001 and above	10%

- b. The charges for Cellular VPN within the license area of the circle are offered as stated below:

Number of users In VPN	Plan-225	Plan-325	Plan-525	Plan-299 (One India)
3-25	75	50	0	50
26-999	50	25	0	50
>999	25	0	-25	25
Call charges within VPN (Rs. Per min.)	Free			
Call charges outside VPN (Rs. Per min.)	As per respective Plan			

\*Plan 525 at Rs 500/- (-25) including CUG charges.

- c) Inclusion of Dealers, Distributors in the CUG can be permitted if M/s DOP ratifies the same.  
d) M/s DOP may be given contiguous number in same series.  
(Note: The discounts are at the existing rates, as and when the charges are revised, the discounts are to be realigned.)

5. **Broadband connections:**

S. No.	Item—Broadband Connection	Tariff
1.	Security Deposit	Waive off
2.	Installation Charges	Waive off
3.	Security Deposit for the modem	Waive off
4.	Monthly rental for the modem	Waive off
5.	Discount	10%

It is requested to provide the above mentioned special package subject to the acceptance of M/s Department of Post.



(Premjit Lal)  
Jt. DDG (BD)

Copy to

1. All GM (BD), Telecom Circles/ Metro Districts, BSNL
2. CGM (BD) Department of Post, New Delhi for information and necessary action

## Initial and Call Charges-- Mobile Plans

S. No.	Particular	Plan-99 (SP)	Plan-100	Plan-140	Plan-225	Plan-299 One India	Plan-325	Plan-525	Plan-725	SMS Power Plan
<b>1</b>	<b>Initial One time payment (Rs.)</b>									
a.	Registration Charges	500	500	500	500	500	500	500	500	500
b.	Activation Charges	200	200	200	200	200	200	200	200	200
<b>2.</b>	<b>Security Deposit (Rs.)</b>									
a.	Local	1000	1000	1000	1000	1000	1000	1000	1000	1000
b.	Local+STD	2000	2000	2000	2000	2000	2000	2000	2000	2000
c.	Local+STD+ISD	3000	3000	3000	3000	3000	3000	3000	3000	3000
d.	Local+STD+ISD +International Roaming	7500	7500	7500	7500	7500	7500	7500	7500	7500
<b>3</b>	<b>Fixed Monthly Charges (Rs.)</b>	99	100	140	225	299	325	525	725	198
<b>4</b>	<b>Free Calls/month worth Rs.</b>	0	0	0	60	0	100	300	0	0
<b>5</b>	<b>Pulse Rate (Seconds)</b>	60	60	60	60	60	15	15	60	60
<b>6</b>	<b>Call Charges/Min.</b>									
<b>A</b>	<b>Local/Intracircle Calls</b>									
a.	To Mobile (Own Network)	1.50	1.00	1.00	0.90	0.40	0.50	0.40	0.00	1.20
b.	To Mobile (Other's)	1.50	1.40	1.20	0.90	1.00	0.50	0.40	0.40	1.80
c.	To Fixed/WLL (Own)	1.50	1.00	1.00	0.90	1.00	0.50	0.80	0.40	1.20
d.	To Fixed/WLL (Other's)	1.50	1.40	1.20	0.90	1.00	1.20	0.80	0.40	1.80
<b>B</b>	<b>Inter Circle Calls</b>									
a.	To Mobile (Own Network)	2.00	1.80	2.00	2.00	1.00	1.80	1.80	0.40	2.00
b.	To Mobile (Other's)	2.00	2.40	2.00	2.00	1.00	1.80	1.80	1.50	2.40
c.	To Fixed/WLL (Own)									
	0-200 Kms	2.40	1.80	2.40	2.40	1.00	1.80	1.80	1.50	2.00
	>200 Kms	2.40	1.80	2.40	2.40	1.00	2.40	1.80	1.50	2.00
d.	To Fixed/WLL (Other's)									
	0-200 Kms	2.40	2.40	2.40	2.40	1.00	1.80	1.80	1.50	2.40
	>200 Kms	2.40	2.40	2.40	2.40	1.00	2.40	1.80	1.50	2.40
<b>C</b>	<b>ISD Calls</b>									
a.	USA, Canada and UK	7.20	7.20	7.20	7.20	7.20	7.20	7.20	6.00	10
b.	Sr Lanka	7.20	7.20	7.20	7.20	7.20	7.20	7.20	7.20	10
c.	Europe (other than UK) Singapore, Thailand, Malaysia, Indonesia and Hong Kong	9.60	9.60	9.60	9.60	9.60	9.60	9.60	8.00	10
d.	Kuwait, Bahrain, UAE, Oman and Qatar	9.60	9.60	9.60	9.60	9.60	9.60	9.60	9.60	10
e.	Rest of world	12.00	12.00	12.00	12.00	12.00	12.00	12.00	10.00	10

## Optional Services - -Mobile Plans

S. No.	Particular	Plan -99 (SP)	Plan-100	Plan-140	Plan-225	Plan-299 one India	Plan-325	Plan-525	Plan-725	SMS Power Plan	
1	SMS Charges Plain P2P SMS (Max. 160 Characters)										
A	Local SMS (Within LSA)										
a.	Local (Own Network)	0.50	0.50	0.40	0.40	0.40	0.40	0.40	0.00	1.20	
b.	Local (Other's Network)	0.50	1.00	0.40	0.40	0.40	0.40	0.40	0.40	1.80	
B	National SMS (Outside LSA)										
a.	Own Network	0.50	0.50	0.80	0.80	0.80	0.80	0.80	0.40	2.00	
b.	Other's Network	0.50	1.00	0.80	0.80	0.80	0.80	0.80	0.40	2.40	
C	International SMS										
D	Free SMS worth Rs.( own network)	100									
E	Free SMS Worth Rs			20	30		40	40			
2	Plain non-P2P SMS/ SMS in Rs.	1.00	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0.80	
3	SMS Delivery report/ SMS in Rs.	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	
4	Roaming Call Charges										
A	National Roaming										
a	Fixed monthly charges*									1.50	
b	Outgoing calls within the visited LSA	1.40	1.40	1.40	1.40	1.40	1.40	1.40	1.40	2.40	
c	Outgoing calls beyond visited LSA	2.40	2.40	2.40	2.40	2.40	2.40	2.40	2.40	2.40	
d	Incoming Calls	1.75	1.75	1.75	1.75	1.00	1.50	1.00	0.65	2.00	
e	Outgoing SMS	1.00	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0.80	
B	International Roaming										
B1	*International in-roamers with 60sec pulse rate Rs./min										
a	Outgoing Local/STD call charges per minute	49	49	49	49	49	49	49	49	49	
b	Outgoing ISD Charges per minute	99	99	99	99	99	99	99	99	99	
c	Outgoing SMS (160 Charac.)	20	20	20	20	20	20	20	20	20	
d	Incoming SMS	Free	Free	Free	Free	Free	Free	Free	Free	Free	
B2	*International outbound roamers										
a	Fixed monthly charges	99	99	99	99	99	99	99	99	99	
b	Call Charges	As per Note-2									
5	MMS Service Charges										
a	P2P (Calling party or sender to Pay) Charges per MMS( Rs.)	3	3	3	3	3	3	3	3	3	
b	M2P (Downloader to Pay)	As per rate fixed by content provider									
6	GPRS Charges under all Plans					Option - I			Option - II		
a	Activation Charges						Nil			Nil	
b	Monthly rental (Rs.)						49			199	
c	Free Usage						5 Mb			Unlimited	
d	Volume based usage charges beyond free usage						0.01 per Kb			Not Applicable	
e	Volume based usage charges on Roaming						0.02 per kB			0.02 per kB	

\*Note-1 International in-roamer means the foreign subscribers visiting India and using BSNL Cellular network. Outbound roamer means BSNL subscribers visiting abroad and using the network of a foreign cellular operator.

Note- 2 Charges for calls made or calls received while international roaming or SMS sent will be as levied by foreign operator (inclusive of tax) and surcharge of 15% on such amount. In case foreign operators do not levy any charges for incoming calls, then a sum of Rs. 40 per minute + actual ILD charges applicable in the home network).